

Easy Integration

VERTICAL SOFTWARE, SUNRISE AG SERVICE GROW TOGETHER

Sunrise Ag Service Company was formed in 2002 after the consolidation of three central Illinois farmer-owned cooperatives: Mason County Service Co., Cass County Service Co. (with three locations), and Bluff Springs Farmers Elevator.

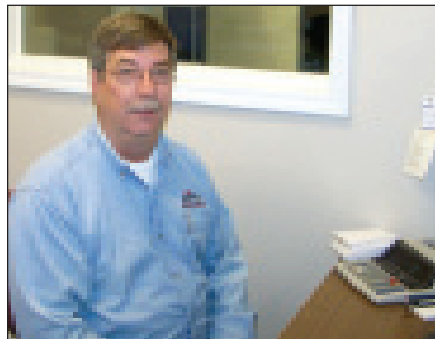
In 2006, Sunrise Ag and CHS entered into a joint venture at Sunrise's Havana, IL barge facility.

Sunrise buys grain from local producers and then ships the grain downriver for CHS.

Cass County Service, the largest of the three grain businesses at the time of the consolidation, had been using Vertical Software's GrainTrac accounting software since 1988 to simplify bookkeeping tasks.

A part of that accounting software was Vertical's ScaleTrac which allows the coop to integrate its software with electronic devices for the purpose of capturing weights and grades.

According to Sunrise Ag Service Grain Manager Mike Beck, ScaleTrac has been particularly helpful in the CHS joint venture.



Mike Beck, grain manager at Sunrise Ag Service Co. in Virginia, IL.

"In this case," says Beck, "ScaleTrac is used not only to export transactions to our GrainTrac software at our headquarters, but an export file also is generated for CHS."

Time/Labor Savings

CHS electronically imports those transactions, says Beck, reducing labor by eliminating many hours of keyboard typing and increasing accuracy by processing the transactions electronically.

Futhermore, Beck explains, an export

file also is generated and sent via e-mail to trading partners that want the service.

"We have a number of our area elevators that are receiving a daily e-mail that is generated automatically from ScaleTrac at the end of every business day," adds Beck.

Once the operator has completed his daily deliveries, says Beck, he clicks one button to start the e-mailing process.

"ScaleTrac passes out the deliveries for each of the participating trading partners," related Beck.

A PDF report is created that details the deliveries received at the terminal for the account of each of the trading parties.

According to Beck, in nine out of 10 cases, an export file also is created, which is attached to the e-mail along with the PDF report and automatically e-mailed to the trading partners.

"The local elevators like how the file is compatible with their own software system," said Beck.

"And that reduces labor and increases accuracy for all involved," concludes Beck.

Grain Company

Sunrise Ag Service Company

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Rich Vanderpool, General Manager

Mike Beck, Grain Manager

Randy Wilson, Controller/Energy Manager

Art Meunier, Agronomy Manager

Don Zwicker, Ag Finance Solutions/Grain Origination

Founded: 2002 (after consolidation of three coops)

Annual volume: 12-13 million bushels

Number of employees: 153

Crops handled: Corn, soybeans, wheat, specialty crops

Services: Grain handling, agronomy, energy, trucking, irrigation

Software Vendor



Bartonville, IL • 309-633-0700

www.verticalsoftware.net

Patrick Gilroy, President

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Installation Services

Ron Kimbrell, Manager-Information Services

Cynthia Williams, Manager-Software Support Services

Grain accounting software: GrainTrac.

Operating systems: Windows XP Pro, Windows 2003 Server, and Windows Terminal Services.

Software options: GrainTrac for Windows, ScaleTrac for Windows, TurningPoint Accounting, AgPoint, ScalePoint and MixPoint, and GrainTrac PASS.