AgPoint's Main Menu

AgPoint is designed to be used by novice and advanced users. Screens used for transaction entries such as counter (delivery) tickets, scale tickets and mixing tickets are all designed to be used with a touch screen computer. Using a touch screen computer means that users with little or no computer skills can use this system. You may notice that <u>larger than normal buttons are used to make using a touch screen easy</u>. Screens that are used in the back office for final invoicing and other transactions are designed to be used with a keyboard and mouse.

Vertical Software's AgPoint Accounting Interface

File   Projects   Invoices   Deposits   Counter Tickets   Utility   Setup

| 1:) Friendly Farmer | 2:) Farm and Field | 3:) Vehicle Setup | 4:) Counter (delivery) Ticket | 5:) Invoice Entry | 6:) Payment Entry | 7:) Product Book Entry | 8:) Scale-Point | 9:) MixPoint | 10:) Blend-Point | 11:) AgPoint Reports |
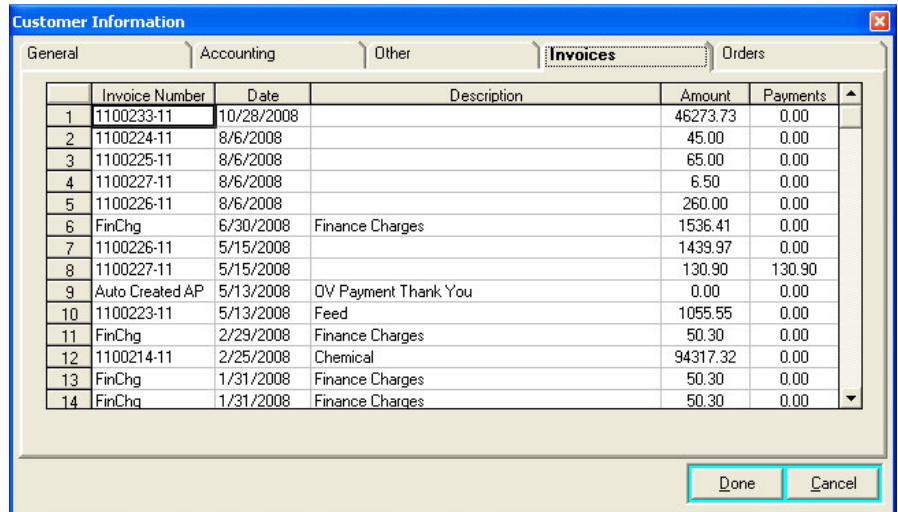
1:) **Friendly Farmer:** This area is used to establish account information for your customers. In this area you will also be able to review customer transactions, drill into and review account balances.

2:) **Farm & Field Setup:** Use this area to establish farms and fields. Record legal descriptions, number of acres, tenant and landlord splits and more.

3:) **Vehicle Setup:** This area is used to establish vehicle identification for trucks, applicators, spreaders, tanks, shuttles and more.

4:) **Counter (Delivery) Ticket Entry:** This area is used to record the shipment of product. A counter ticket is printed without price. A signature line is included for identification of the receiver.

5:) **Invoice Entry:** Click this icon to enter an invoice on the fly, or to process counter and blend tickets into invoices.

6:) **Payment Entry:** Receive payment on account or use this area to record prepayments.   Prepayments may be linked to booked products or be allocated against specific product lines.

7:) **Product Book Entry:** When customers book products for in season delivery, record those transactions here.

8:) **ScalePoint:** The ScalePoint module integrates to your electronic scale indicator. ScalePoint prints scale tickets and generates counter tickets that will be used to create invoices at a later time.

9:) **MixPoint:** The MixPoint module is used by companies that have standard mixes for feed or fertilizer blends. MixPoint integrates with electronic scale indicator to capture the exact amount of product used in each batch.

10:) **BlendPoint:** If you are looking for a least cost blending solution, then BlendPoint should be high on your list. BlendPoint is flexible. Setup multiple blend sets for both liquid and dry blending.

11:) **AgPoint Reports:** AgPoint offers a powerful set of reports to meet the demands of the most sophisticated user. Each report is backed by the power of Crystal Reports. Standard reports include field history, customer history and much more including Rapid and Agrimine data exports.

AgPoint's Friendly Farmer
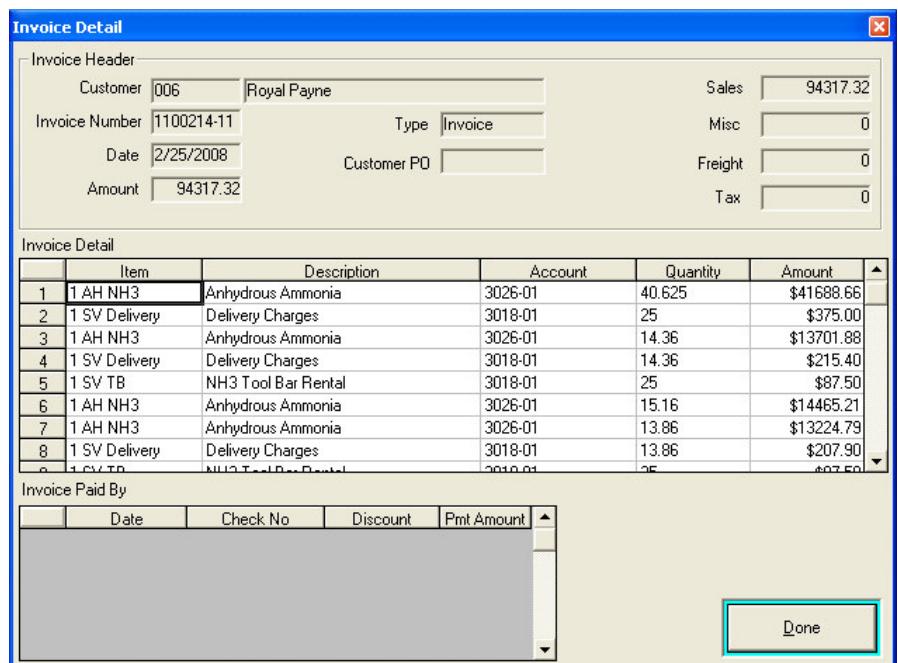
AgPoint's Friendly Farmer is where you will record account information for your customers. This easy to use tabular system allows you to record contact information along with default payment terms, sales person, price level and more. AgPoint supports up to 20 different price levels for each inventory item.

If you have ever had a customer call and question an invoice you will really appreciate this feature. Simply pull up a customers account and click on the invoice tab. You will see a display of the most recent to the oldest invoices for your customer.

If you need more detail, double click on the invoice in question and review line item details, including payment history.

AgPoint's Farm & Field

Farm & Field Setup:

AgPoint is designed to track transactions down to the very field. You can easily configure AgPoint to the level of detail your customer's demand.

Setup each field including legal description, latitude and longitude, restricted use license information and more.

Tenant/Landlord split invoicing is no problem with AgPoint. Establish splits by product lines. Tenants and Landlords may split inputs by percentage while delivery and application fees might all be the responsibility of the farmer.

Add / Edit Project

Customer Code

Customer Name	Cust Code
Bill Pithan and all of his br	0005
Royal Goodfarmer	001
John Gerdes	0012
Edwin Edlemen	002
Roger Brown	003
Wilbur Pithan	004
Lynn Schultz	005
Royal Payne	006
Bill Brauer	007
Jerry Dake	
Gene Schmidt	
Bruce Peterson	
Peavey Grain	
Buffalo Feeders	
Con Agra Poultry	
Farmers Cooperative	

Project Name	ID
Daniels Farm	007-001
Pithans Acres	007-002
Smith Farm	007-003
South 40	007-006
Default Field	Default

Add

Bill Brauer

Project Informaiton

General | Commodity Splits | Freight Split | Lien | Spray Events

Customer ID: 007
Customer Name: Bill Brauer
Township: Sharon
Section: 14
Range: 1245

Project ID: 007-001
Acres: 50
Address Latitude:

Project Description: Daniels Farm
Address Longitude:

Cross Reference #1:
Cross Reference #1:
Cross Reference #1:
Cross Reference #1:

☐ Customer's Default Field

Chemical / Pesticide License Information
License Holder Name : Bill Brauer
License Number : 12-12258
License Exp Date : 12/30/2003 [...]   Copy From Customer

Save   Cancel

Notice that each invoice may be split by percentage by product line. The landlord and farmer may split the inputs one way, but the farmer may be responsible for all of the service fees such as delivery and application fees.

Project Informaiton

General | **Commodity Splits** | Freight Split | Lie | Spray Events

Add New Customer to Split   ☑ Use Splits   ☐ Bushel Split

	Customer Name	1 Bulk Fd	1 Chemical	1 Dry Fert	1 NH3	1 Service
1	Bill Brauer	50	50	50	50	100
2	Kenny Daniels	25	25	25	25	0
3	Edwin Edlemen	25	25	25	25	0

Save   Cancel

AgPoint's Farm & Field

Each time a delivery is made to the field a complete history of application events is automatically stored with the field setup detail. It is easy to review past transactions including a list of products used during previous seasons.

Application / Spray Event #30

Grower : Bill Brauer
Field : Daniels Farm
Blend Started From : 117
Description
Blend Ticket #117 For Bill Brauer on 007-001
Remarks

General Information
Event Acres : 50
LBS / Acre : 302
Total LBS : 15100
Event Date : 4/21/2008
Arrival Time : 4:34:00 PM
Departure Time : 5:35:00 PM

Field Information
Field Conditions : Good
Soil Conditions : Normal
Soil Texture : Medium

Carrier Information
Carrier : Great Grain   Select Carrier
Vehicle : Big A2
Driver : Jolly Good

	Product	Units / Acre	Total Units
1	Urea 60-0-0	0.04	2
2	Monoammonium Phosphate	0.06	3
3	Murate of Potash 0-0-60	0.051	2.55

Weather Information
Wind Speed : 5 MPH
Wind Direction : NNE
Temperature : 72
Precip During Event : None
Precip Within 12 Hours : Light

Load Products   Print   Save   Cancel

Bill Brauer   **Application # 30**
Daniels Farm
Blend Ticket #117 For Bill Brauer on 007-001   **10/31/2008**

	N	P	K	g
Request	60	60	60	
Analysis	20	20	20	

Total Acres/Units 50
Formulation Set Dry Blend

Lbs./Acre 300.00
Total Lbs. 15,000.00
Price/Acre $64.40
Total Price $3,220.00
Lbs./Cu. Ft. 61.47

Field Conditions
[x] good [ ] trashy [ ] cloddy [ ] other _____
Soil Conditions
[x] normal [ ] wet [ ] dry [ ] other _____
Soil Texture
[ ] fine [x] medium [ ] coarse [ ] other _____

Arrival Time: 4:34 PM
Departure Time: 5:35 PM

Precip. During Event ___None___ Precip. Within 12 Hours ___Light___

Air Temperature 72.00
Wind Direction and Speed
NNE ___ 5.00 MPH

Product Name	EPA Number	Quantity	Rate/Acre
Murate of Potash 0-0-60		2.55 tons	0.05 tons
Urea 60-0-0		2.00 tons	0.04 tons
Monoammonium Phosphate		3.00 tons	0.06 tons

Carrier Name: Great Grain Company
Vehicle I.D.: New Big A Spreader
Driver: Jolly Good
Applicator License:

Instructions:

AgPoint's Carrier Setup

AgPoint provides a complete solution for tracking your vehicles, tanks, trucks, shuttles and applicators.

Establish the trucking companies that you will use as well as company vehicles.

BlendPoint Least Cost Blending

During the heat of the fertilizer season it is important that you use a tool you can trust to provide the right solutions quickly and easily. BlendPoint provides the tools you can trust to get it done fast and accurately and it fully integrates with invoicing!

The process is simple and easy to use. First choose your farmer and the field or farm that you are going to treat.

Review the field or farm, note the acres in this property. Select to use form multiple dry or liquid product sets.

AgPoint calculates a _least cost blend_ based on the nutrient requirements and the cost of your inventory items.

Once you have clicked the formulate button, a list of products selected for this solution are listed on the screen additional product many be added such as seed or pesticides.

Choose to print a batch sheet or integrate Blend-Point to the scale at the blending plant and record actual weights into the fertilizer blender.

Add / Edit Blend Ticket

Customer Code

Customer Name	Cust Code
Bill Pithan and all of his br	0005
Royal Goodfarmer	001
John Gerdes	0012
Edwin Edlemen	002
Roger Brown	003
Wilbur Pithan	004
Lynn Schultz	005
Royal Payne	006
Bill Brauer	007
Jerry Dake	008
Gene Schmidt	009
Bruce Peterson	010

Field Name	ID
Daniels Farm	007-001
Pithans Acres	007-002
Smith Farm	007-003
South 40	007-006
Default Field	Default

Ticket Number	Description	Fill Date	Filled
37	Blend Ticket #37 For Bill Brauer on 007-003	2/2/2006	YES
40	Blend Ticket #40 For Bill Brauer on 007-003	3/17/2006	YES
58	Blend Ticket #58 For Bill Brauer on 007-003	11/16/2006	YES
61	Spring 07	12/3/2006	NO
65	Spring 07	1/11/2007	NO

Form Blend #126

General / Products

Customer Name: Bill Brauer

Field Name: Smith Farm

Acres / Units: 45

Blend Description: Wheat Blend Fall 08

Formulation Set: Dry Blend   Set Info

Formulate By: Lbs of Plant Food

Enter Formulation Request   Formulate to Request

Form Blend #126

General / **Products**

	Product	LBS Acre	Total LBS	Blending UOM Acre	Blending UOM	Selling UOM Acre	Selling UOM	Price Acre
1	1 DF Urea	90.000	4050.000	90.000	Pounds	0.045	tons	$15.12
2	1 DF MAP 10-50-0	60.000	2700.000	60.000	Pounds	0.030	tons	$11.72
3	1 DF Murate Potash	50.000	2250.000	50.000	Pounds	0.025	tons	$7.63

Price / Acre: $34.48   Total Price: $1551.38
LBS / Acre: 200   Density: 61.1   LBS / Cubic Foot
Apply: 3.27   Cubic Feet / Acre

Add Products   Show Analysis

Save   Cancel

Fill Batch

Small   Medium   ● Large

● Stable
● Motion   4050
● Out of Range
Next Scale Stop:

Customer / Project: Bill Brauer / 007-003

Blend Desc. Wheat Blend Fall 08

	Product ID	Product Name	Needed	Tare	Gross		UOM
1	1 DF Urea	Urea 60-0-0	4050	Tare	Gross	Lot #	Pounds
2	1 DF MAP 10-I	Monoammonium Phosphate	2700	Tare	Gross	Lot #	Pounds
3	1 DF Murate P	Murate of Potash 0-0-60	2250	Tare	Gross	Lot #	Pounds

There Should Be 9000 Total Lbs In This Batch.
There Are Currently 0 Total Lbs In This Batch.

Add Products   Add Carrier

Bin   Carrier Name

Print Batch Sheet   Vehicle   Driver   Done   Cancel

ScalePoint Truck Scale Automation

ScalePoint continues the AgPoint tradition of using technology to reduce labor and increase accuracy. ScalePoint is an excellent product for tracking shipments of bulk products including lime, NH3 tanks, liquid nitrogen tanks, shuttles and more. ScalePoint prints a scale ticket, creates a counter ticket and automates tracking transactions from the scale into customer invoices. ScaleTrac employees touch screen technology to make it the most easy to use process for even the most novice computer user.
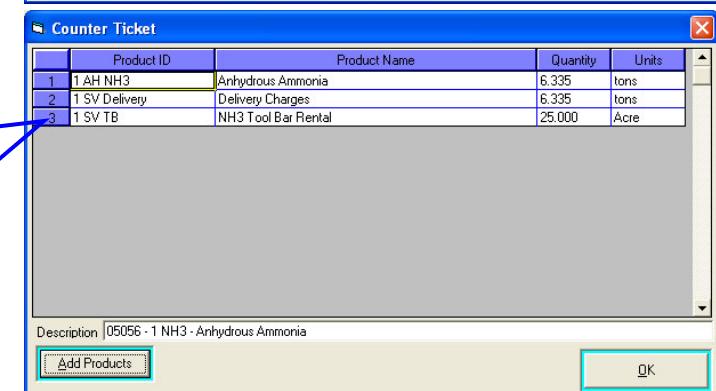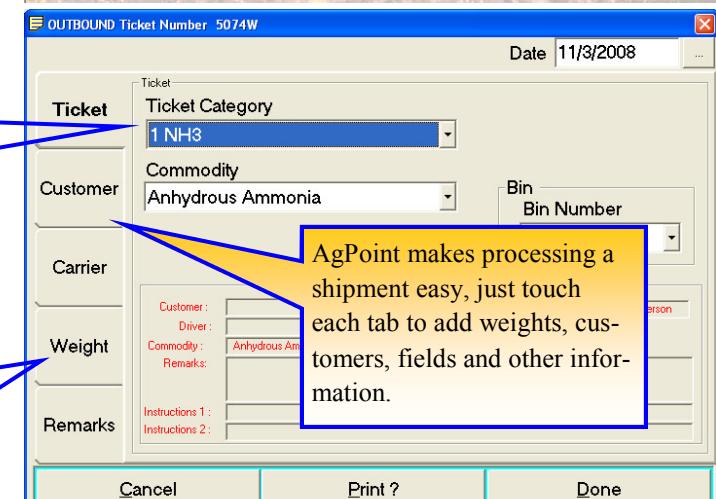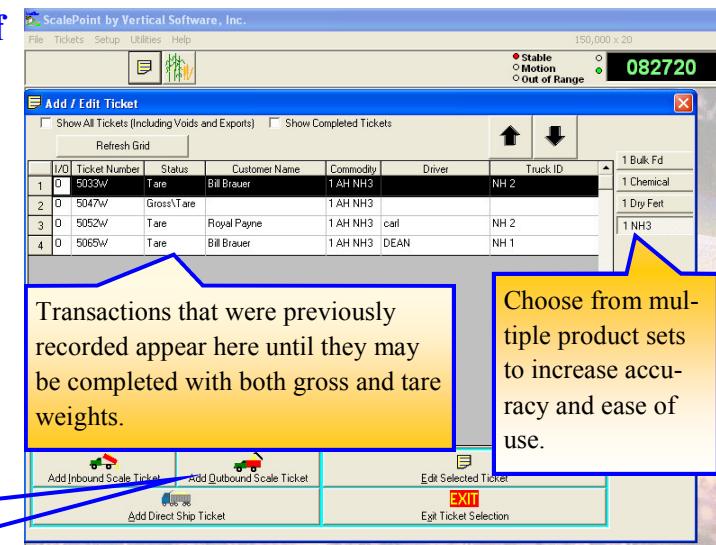
Transactions that were previously recorded appear here until they may be completed with both gross and tare weights.

Choose from multiple product sets to increase accuracy and ease of use.

ScalePoint makes it easy to process shipments into invoices. To start a new scale ticket, simply touch this area on the touch screen.

Select your commodity, electronically capture a weight and add your customer to a scale ticket.

Touch the weight tab to capture weights directly from your electronic scale indicator. It's easy to use, fast and accurate. It prints scale tickets you can read!

AgPoint makes processing a shipment easy, just touch each tab to add weights, customers, fields and other information.

During the scale ticket printing process ScalePoint asks if there are additional charges or fees to invoice. This is a perfect time to capture the number of acres covered, delivery fees and other charges. Items listed here follow the counter ticket to the invoice.

Automating your truck scale is the fastest way to increase efficiency and accuracy!

AgPoint Pre-payments & Bookings

Tracking customer bookings (orders) and Pre-payments is critical for your success. AgPoint makes it easy to track orders and pre-payments.

AgPoint makes it easy to record customer bookings (orders) for future delivery. Simply click on the add products button to start the process. Notice that you are able to set a beginning and closing date for this booking. This insures that the customer uses the product during the current season.

Product Booking Information

Customer Name: Jerry Dake	Terms 2%10N30

Document Date 11/3/2008 ...
Open Date 11/3/2008 ...
Close Date 11/3/2009

Enter helpful comments about this booking here.

Doc #: 000180

Description: Harness Herbicide

Additional Description

Product	UOM	Quantity Booked	Quantity Shipped	Price	Extension
Harness Herbicide	QT	100	0	25.45	2545

Add Products

Save / Add New   Save   Cancel

Inventory items are organized by product lines. Select the appropriate product line, inventory items are listed on the right side of the screen. Simply touch or click on an item to select it for product booking.

Select Product

Category Name	Category ID
Bag Feed Sales Lost Nation	1 Bag Feed
Building Materials Lost Nation	1 Build M
Bulk Feed Sales Lost Nation	1 Bulk Fd
Chemical Sales Lost Nation	1 Chemical
Corn Sales Lost Nation	1 Corn
Dry Fertilizer Lost Nation	1 Dry Fert
Equipment Sales Lost Nation	1 Equip
Animal Health Sales Lost Natin	1 Health
Ag Lime	1 Lime
Liquid Fertilizer Products	1 Liquid

Product Name	Product ID	Units
Amplify Herbicide	1 AC D Amplify	8ozp
Bullet	1 AC D Bullet	gal
Degree	1 AC D Degree	pint
Harness Herbicide	1 AC D Harness	QT
Lasso Herbicide	1 AC M Lasso	gal
Roundup Original	1 AC M Roundu	pint
Roundup Ultra Dry	1 AC M Roundu	lbs
Yukon Herbicide	1 AC M Yukon	8ozp
Ethanol	Ethanol	gal

Inventory Location
1 LN

Select   Exit

AgPoint works with John Deere Farm Plan

JOHN DEERE

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Prepayments may be attached to a single or multiple bookings or may be entered as a general payment and attached to product lines rather than individual items.

Enter PrePay Deposit

Customer
Customer Name: 008   Jerry Dake

Action: Payment

Post
Close

Payment
Amount: 1233.1   Amount Used:
Payment Date: 11/3/2008 ...
Application Date 11/3/2008 ...
Check No / Reference:
Discount Date: 11/3/2008 ...

Payment Detail
Type: Lost Nation   Credit Card Info
Description: OV Payment Thank You
PrePay Price Level: Retail Price

Liability Account Number 2020-00
Cash Account Number 1010-00

Assignments
Booking Selected
2 Bookings Selected
Select   Clear
Lines Selected 0   Product Lines

Retail Price
Quantity Price
Wholesale Price
Price Level 4
Price Level 5
Price Level 6
Price Level 7
Price Level 8

A price level may be attached to a pre-payment insuring that the right price will be recorded when the product is shipped.

Inv Date	Inv No	Descrip		Inv No	Amount	Payment	Discount
3/31/2003	FinChg						
6/4/2003	000833-21			815.16			
6/4/2003	000834-21						
6/30/2003	FinChg	Finance Charges		119.82			
10/25/2004	003583			236.25			
4/19/2005	Inv# 010387	Yellow Corn - N/A		2522.00			

Total Amount Due: 33762.0263   Amount: 0.00
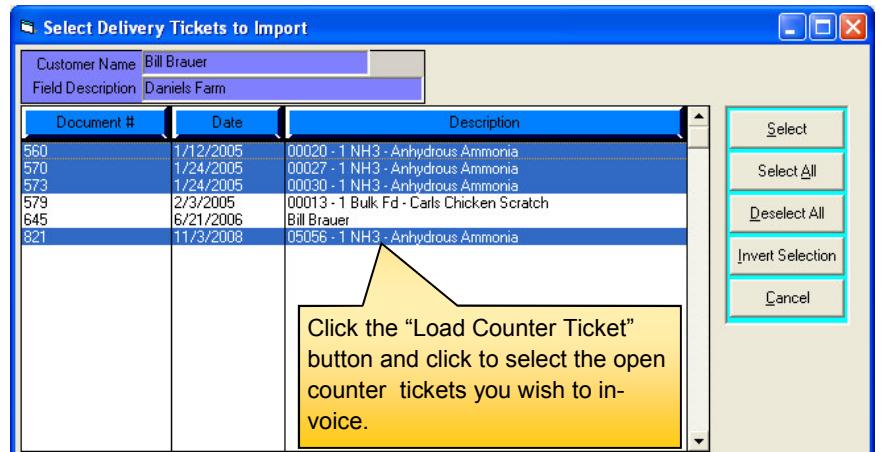
AgPoint Turning Counter & Blend Tickets into Invoices

Managing your invoices, bookings and prepayments is as easy as 1 –2– 3 with AgPoint!

1:) Open an invoice and click on Load Counter or Load Blend Tickets. Select tickets to invoice.
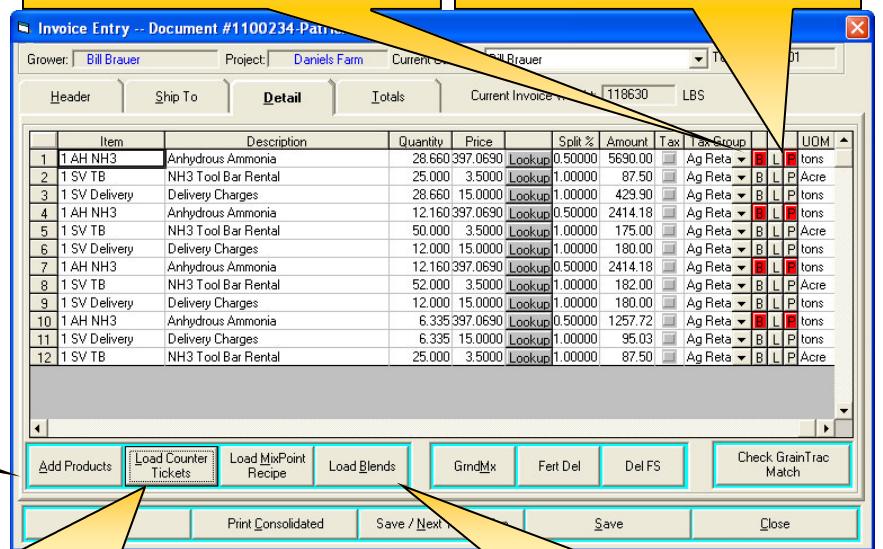
2:) As tickets are loaded into the invoice Ag-Point notifies the operator that bookings and or pre-payments are available for individual items on the invoice. Click the "B" button to process individual items against open bookings, pulling the book price onto the invoice while reducing the available booking by the amount of product shipped.

3:) Click the "P" button to allocate prepayment credits to the invoice. AgPoint reduces the prepayment amounts and credits a like amount to the invoice.

Select Delivery Tickets to Import

Customer Name: Bill Brauer
Field Description: Daniels Farm

Document #	Date	Description
560	1/12/2005	00020 - 1 NH3 - Anhydrous Ammonia
570	1/24/2005	00027 - 1 NH3 - Anhydrous Ammonia
573	1/24/2005	00030 - 1 NH3 - Anhydrous Ammonia
579	2/3/2005	00013 - 1 Bulk Fd - Carls Chicken Scratch
645	6/21/2006	Bill Brauer
821	11/3/2008	05056 - 1 NH3 - Anhydrous Ammonia

Buttons: Select, Select All, Deselect All, Invert Selection, Cancel

Click the "Load Counter Ticket" button and click to select the open counter tickets you wish to invoice.

AgPoint notifies the operator if product on an invoice qualifies for a booking price. To apply this line item to a pre entered booking simply click here!
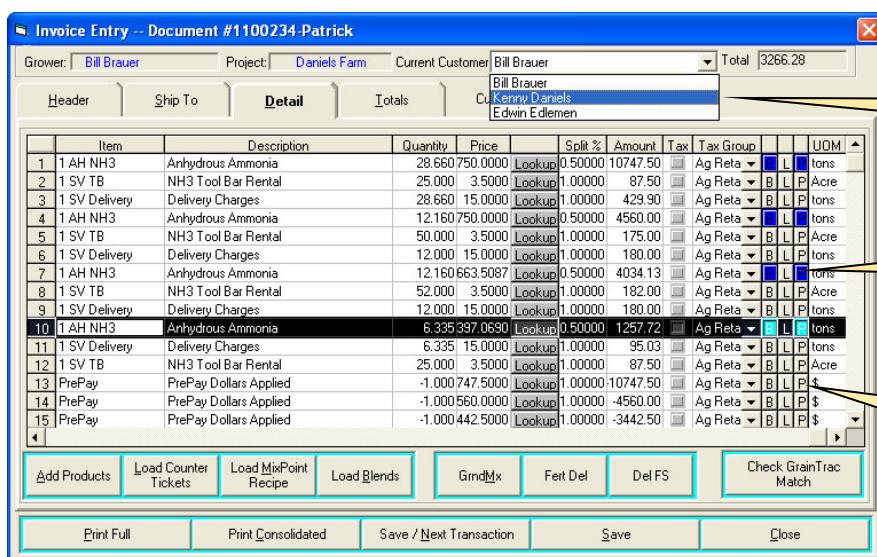
If prepaid money is available for this line item, the "P" button turns red. By clicking here you can easily apply prepayments to this invoice!

Invoice Entry -- Document #1100234-Patri...

Grower: Bill Brauer | Project: Daniels Farm | Current Customer: Bill Brauer

Tabs: Header | Ship To | Detail | Totals

Current Invoice #: 118630 LBS

	Item	Description	Quantity	Price		Split %	Amount	Tax	Tax Group		UOM
1	1 AH NH3	Anhydrous Ammonia	28.660	397.0690	Lookup	0.50000	5690.00		Ag Reta	B L P	tons
2	1 SV TB	NH3 Tool Bar Rental	25.000	3.5000	Lookup	1.00000	87.50		Ag Reta	B L P	Acre
3	1 SV Delivery	Delivery Charges	28.660	15.0000	Lookup	1.00000	429.90		Ag Reta	B L P	tons
4	1 AH NH3	Anhydrous Ammonia	12.160	397.0690	Lookup	0.50000	2414.18		Ag Reta	B L P	tons
5	1 SV TB	NH3 Tool Bar Rental	50.000	3.5000	Lookup	1.00000	175.00		Ag Reta	B L P	Acre
6	1 SV Delivery	Delivery Charges	12.000	15.0000	Lookup	1.00000	180.00		Ag Reta	B L P	tons
7	1 AH NH3	Anhydrous Ammonia	12.160	397.0690	Lookup	0.50000	2414.18		Ag Reta	B L P	tons
8	1 SV TB	NH3 Tool Bar Rental	52.000	3.5000	Lookup	1.00000	182.00		Ag Reta	B L P	Acre
9	1 SV Delivery	Delivery Charges	12.000	15.0000	Lookup	1.00000	180.00		Ag Reta	B L P	tons
10	1 AH NH3	Anhydrous Ammonia	6.335	397.0690	Lookup	0.50000	1257.72		Ag Reta	B L P	tons
11	1 SV Delivery	Delivery Charges	6.335	15.0000	Lookup	1.00000	95.03		Ag Reta	B L P	tons
12	1 SV TB	NH3 Tool Bar Rental	25.000	3.5000	Lookup	1.00000	87.50		Ag Reta	B L P	Acre

Buttons: Add Products | Load Counter Tickets | Load MixPoint Recipe | Load Blends | GrndMx | Fert Del | Del FS | Check GrainTrac Match

Print Consolidated | Save / Next | Save | Close

Once counter tickets are pulled into the invoice, you can choose to add other products or fees by clicking "Add Products"

Click "Load Counter Ticket" and to select the open counter tickets you wish to invoice.

Click "Load Blends" to select the open fertilizer blend tickets you wish to invoice.

Invoice Entry -- Document #1100234-Patrick

Grower: Bill Brauer | Project: Daniels Farm | Current Customer: Bill Brauer | Total: 3266.28

Dropdown: Bill Brauer / Kenny Daniels / Edwin Edlemen

Tabs: Header | Ship To | Detail | Totals

	Item	Description	Quantity	Price		Split %	Amount	Tax	Tax Group		UOM
1	1 AH NH3	Anhydrous Ammonia	28.660	750.0000	Lookup	0.50000	10747.50		Ag Reta	B L P	tons
2	1 SV TB	NH3 Tool Bar Rental	25.000	3.5000	Lookup	1.00000	87.50		Ag Reta	B L P	Acre
3	1 SV Delivery	Delivery Charges	28.660	15.0000	Lookup	1.00000	429.90		Ag Reta	B L P	tons
4	1 AH NH3	Anhydrous Ammonia	12.160	750.0000	Lookup	0.50000	4560.00		Ag Reta	B L P	tons
5	1 SV TB	NH3 Tool Bar Rental	50.000	3.5000	Lookup	1.00000	175.00		Ag Reta	B L P	Acre
6	1 SV Delivery	Delivery Charges	12.000	15.0000	Lookup	1.00000	180.00		Ag Reta	B L P	tons
7	1 AH NH3	Anhydrous Ammonia	12.160	663.5087	Lookup	0.50000	4034.13		Ag Reta	B L P	tons
8	1 SV TB	NH3 Tool Bar Rental	52.000	3.5000	Lookup	1.00000	182.00		Ag Reta	B L P	Acre
9	1 SV Delivery	Delivery Charges	12.000	15.0000	Lookup	1.00000	180.00		Ag Reta	B L P	tons
10	1 AH NH3	Anhydrous Ammonia	6.335	397.0690	Lookup	0.50000	1257.72		Ag Reta	B L P	tons
11	1 SV Delivery	Delivery Charges	6.335	15.0000	Lookup	1.00000	95.03		Ag Reta	B L P	tons
12	1 SV TB	NH3 Tool Bar Rental	25.000	3.5000	Lookup	1.00000	87.50		Ag Reta	B L P	Acre
13	PrePay	PrePay Dollars Applied	-1.000	747.5000	Lookup	1.00000	-10747.50		Ag Reta	B L P	$
14	PrePay	PrePay Dollars Applied	-1.000	560.0000	Lookup	1.00000	-4560.00		Ag Reta	B L P	$
15	PrePay	PrePay Dollars Applied	-1.000	442.5000	Lookup	1.00000	-3442.50		Ag Reta	B L P	$

Buttons: Add Products | Load Counter Tickets | Load MixPoint Recipe | Load Blends | GrndMx | Fert Del | Del FS | Check GrainTrac Match

Print Full | Print Consolidated | Save / Next Transaction | Save | Close

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Invoices may be split between multiple partners and landlords.

Buttons turn blue after the bookings and prepayments are processed.

As line items are processed against prepayments, credits are applied to the invoice reducing the invoice balance.

Staying In Compliance Is Easy

Print MSDS Documents When Generating Invoices, Counter Tickets and Spray Sheets

1:) Use the Internet! Chemical Companies make their MSDS forms readily available for downloading.

3:) In Product setup, browse for the file and attach the MSDS report to your inventory item.

2:) Simply View the file and save it to your MSDS folder.

Click "Yes" whenever you load-out restricted use products

Labels & MSDSs

Avoid Fines By Staying In Compliance

AgPoint can help your company avoid costly fines by providing MSDS documents whenever restricted use chemicals are shipped. It is an easy process and involves a few minutes of your time for setup. Here's how it works:

1:) Use the Internet to download the MSDS documents from your chemical suppliers.

2:) In product setup, tag the MSDS document to your inventory item.

3:) Whenever you print a counter (delivery) ticket, an invoice, or a spray sheet answer yes to print the appropriate MSDS document.

"Around the Back Office"

TurningPoint Accounting

Realize superior control of financial, inventory, and payroll information at an affordable price. Learn why independent sources rate our suite of business management products the highest for small and mid-range businesses.

- General Ledger
- Accounts Receivable
- Accounts Payable
- Purchase Orders
- Perpetual Inventory
- Payroll

General Ledger

TurningPoint General Ledger supplies analytical tools to provide the financial reports and comparative graphs that you, your bank or your investors need to make wise business decisions. The unique Financial Snapshot Report provides a quick, accurate picture of cash balances, receivables and payables, including the effect of any un-posted activity from Accounts Receivable and Accounts Payable. General Ledger allows you to monitor income and expenses by project, with unlimited budgets and ownership percentage tracking by profit center. Reports powered by Crystal Reports® are available for any period or any year. It's easy to drill down to the original source document for any transaction.

Accounts Payable

Accounts Payable gives you the information you need to analyze your vendor and purchase activity. From detailed vendor records to customizable aging periods, Accounts Payable offers great flexibility.

In Accounts Payable, you can track the amount you owe your suppliers and the date invoices are due. You'll enjoy numerous check writing options, including the option to save the printed check in a PDF format for easy reference and reprinting. Easy invoice entry, payment by credit card, 1099 tracking and form printing are at your fingertips.

Purchase Orders

The TurningPoint Purchase Orders module allows you to suggest, produce, process, and receive purchase orders for items and/or services. Convenience and efficiency are keys to the management of purchase orders. For that reason, TurningPoint offers the ability to generate purchase orders for easy drop shipment on specific sales orders. Save time and gain efficiency by automatically generating a check to accompany the Purchase Order, and show the prepayment amount in Accounts Payable when the goods/services are delivered.
Based on past demand and by calculating the differences between the current and minimum quantities, TurningPoint Purchase Orders alerts you when it is time to place an order, offers suggestions on how much to order, and even suggests a vendor. You're free to make changes as needed, and produce the order. Or, create a new order from scratch!

Accounts Receivable

Accounts Receivable gives you complete sales and profitability analysis and manages all invoicing. You can easily adapt it to fit your unique business, keeping the set up simple or taking advantage of wide-ranging options.

TurningPoint provides unlimited payment types, flexible sales tax, sales category, early payment discount, and finance charge options, along with detailed customer records and salesperson commissions.

Invoicing options include the ability to insert both taxable and non-taxable line items on a single invoice, and the flexibility to enter an invoice right away while waiting to record it until you are sure it is correct.

Perpetual Inventory

TurningPoint's Inventory module is feature-rich, a robust option for the small to mid-range budget.

This module allows you to track inventory by location and/or warehouse and identify top products so you can increase your efficiencies and increase profitability.

Detailed item records include 24-character IDs, long descriptions, aliases, product lines, serial/lot numbers and multiple user-defined fields. Routinely importing price lists from your suppliers or quickly mass updating prices upward or downward will save you time.

Multiple pricing methods are convenient with up to 20 price levels per item (or product line).

TurningPoint Inventory also offers the option to build assemblies, take physical inventory and easily enter mass updates. A Physical inventory procedure may be used periodically to balance physical inventory with book inventory. Adjustments for shortages and overages are automatically booked to the General Ledger.

Point of Sale

Acme Point of Sale tightly integrates with TurningPoint's Accounts Receivable, Inventory control and General Ledger. Acme is lightning fast and handles barcode printing, credit card processing, remote stores, delivery trucks, will call desks, parts counters, as well as many other advanced POS needs. Acme does all this AND has a lower total cost of ownership than many entry level systems. *Check Out... The Way It Should Be.*

Vertical Software Payroll

Payroll With Direct Deposit, Federal and State Tax Forms Built In

Vertical Software's Payroll Software is a powerful stand-alone system designed for ease of use and comprehensive employee pay processing and reporting. It features flexible time entry, tax form printing, leave calculations, earnings/deductions templates, benefit tracking, payroll and liability check printing and time clock interface. Extremely versatile, Payroll is excellent for businesses and agricultural operations with 5 or 500 employees.

General Features

- Updated regularly to keep up with government regulations

- Tracks employer-paid benefits

- Project tracking

- Quickly change from one year to another

- Tracks and records vacation and sick days

- Automatically calculates leave accruals

- Multiple user-definable pay periods

- Company and menu-level security

- Use any sheet-feed printer, including inkjet printers to print W-2s on pre-printed forms

- Print new hire and quarterly or annual tax reports for all states

Deductions and Earnings

- Immediate access to tax table changes

- Automatically calculates overtime, taxes, prints quarterly tax reports and W-2, 941, 943, 940, 940EZ, 1096, 1099-INT, and 1099-MISC forms

- Unlimited user-definable deduction categories – 401K, cafeteria plans, child support, union dues, dental and health insurance, etc.

- Predefined deductions can be modified to fit your company, or define your own

- Add, edit, delete, and list deductions from one menu

- Deduction schedules by check

- Automatically reschedule deductions to be taken the next pay period, if they are not taken in the current pay period

- Multiple calculation capabilities – one time, percentage, flat amount, etc.

- Unlimited user-definable earning categories – commissions, piecework, shift premiums, earned income credit, bonuses, overtime, tips, sick pay, vacation pay, etc.

- Predefined earnings can be modified to fit your company, or define your own

Add, edit, delete, and list earnings from one menu

Direct Deposit

- Deposit employee checks or savings deductions into multiple bank accounts.

- Deposit a portion of your employee's pay into a bank account and print a check for the remaining amount

- Print direct deposit check stubs

- Easily issue a one-time check for bonus or profit sharing checks

Federal Tax Forms

- Annual 940/940EZ Forms – gathers the payroll data necessary to print the annual 940 / 940-EZ, Employer's Annual Federal Unemployment (FUTA) Tax Return

- Quarterly Federal Tax (941) Form - gather and transfer the payroll data necessary to print the Employer's Quarterly Federal Tax Return 941 forms

- Annual Federal Ag Tax (943) Form - gathers the payroll data necessary to print the Employer's Annual Tax Return for Agricultural Employees 943 form

State Tax Forms
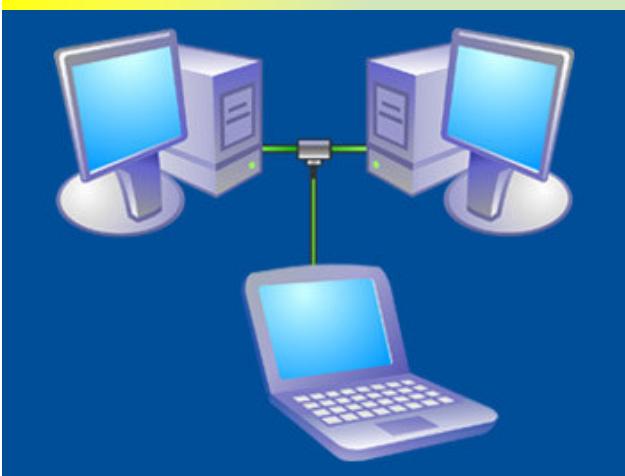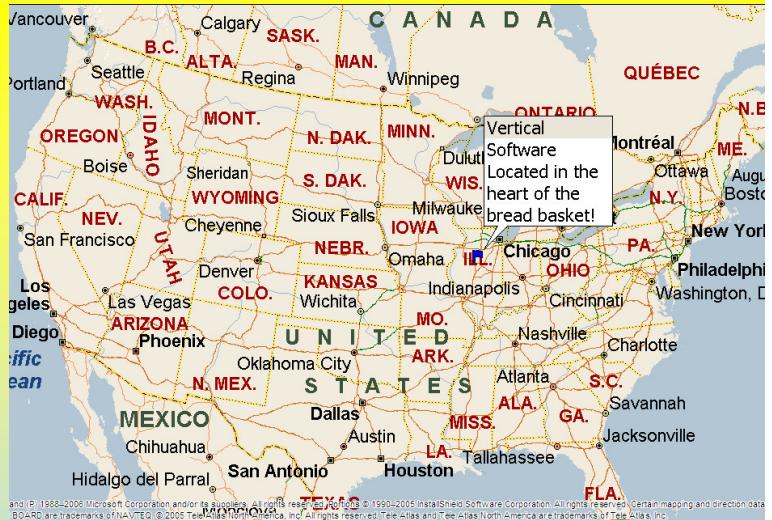
- 1099 Forms - gathers the payroll data necessary to print 1099-Misc forms W-2 Forms - gathers the payroll data necessary to print W-2 forms

- Gather and transfer the payroll data needed for unemployment taxes, state wage reports, new hire reports, etc. to the Aatrix add-on module, print all forms

Time Entry

- Copy time entries from previous pay periods

- Transfer information from a time clock or time entry program

- Choose between quick or detail entry options

- Ability to enter start/stop times in minutes or military time

Why Vertical Software? Two words: Superior Support!

$\Rightarrow$ Located in the heart of the Midwest with clients all across the nation your Vertical Software support team understands the need for timely support during busy planting and harvesting seasons!

$\Rightarrow$ Personal attention to detail is what you get with Vertical Software products. Our support team is staffed by people that have owned or operated businesses just like yours. Imagine, a support team that knows how to balance the books.

$\Rightarrow$ Our phones are answered by real people. We offer a fully staffed team. Get help when you most need it. 80% of the time you will be able to speak to the technician of your choice immediately, no long waits for return calls.

$\Rightarrow$ After hour emergency support is available. That's right, you can get help on Saturdays or Sundays "in an emergency"!

$\Rightarrow$ Vertical Software technicians will support your computers, printers, networks, routers as well as your software. Get a real support team, not excuses. Vertical Software is your all purpose support team! We'll even listen to you brag about your children and complain about your husbands, wives, and in-laws!

$\Rightarrow$ Call this number: **309-633-0700**